



# MILITARY SEALIFT COMMAND

## Military Economic Development Advisory Committee (MEDAC)

# *UNITED WE SAIL*

Mr. Steve Cade  
Executive Director  
28 June 2021



MILITARY SEALIFT COMMAND - NORFOLK, VIRGINIA

UNCLASSIFIED



# MSC Global Mission



- Locations:**
- HQ, Norfolk, VA
  - 5 Area Commands
  - 2 MPSRONS
  - 15 Area Command offices

- Work Force:**
- 5,606 Civil Service Mariners
  - 1,417 Civil Service Ashore
  - 694 Military (Reserve)
  - 321 Military (Active)



<p><b>29</b></p>	<p><b>25</b></p>	<p><b>24</b></p>	<p><b>29</b></p>	<p><b>30</b></p>
<p><b>Combat Logistics Force</b> Sustain our Navy at and from the sea</p>	<p><b>Service &amp; Command Support</b> Provide towing, rescue/salvage, hospital ships, and command and control platforms</p>	<p><b>Special Mission</b> Support oceanography, underwater surveillance, missile tracking, submarine, and special warfare</p>	<p><b>Prepositioning</b> Preposition combat cargo around the world</p>	<p><b>Sealift</b> Move military equipment and supplies</p>





# MSC Regional Presence

## MSC HQ Roles and Responsibilities

- Man, Train, Equip the MSC force
- Navy Component Commander, USTC
- Head of Contracting Authority
- Tech Warrant Holder
- Total Force Management
  
- 1,550 Ashore Personnel
- 1440 Afloat Personnel assigned Hampton Roads Region







# Partnerships



ACR TECHNICAL SERVICES, INC.  
 ADVANCED INTERNET MARKETING, INC.  
 ALFA LAVAL INC.  
 ATLANTIC DIVING SUPPLY, INC.  
 ATLANTIC FABRICATION & BOILER SERVICES, INC.  
 AUXILIARY SYSTEMS, INC.  
 BAKER SHEET METAL CORPORATION  
 BBG INCORPORATED  
 BLUEWATER MANAGEMENT GROUP, LLC  
 BURTON ENTERPRISES, L.L.C.  
 C R ELECTRICAL DISTRIBUTION SERVICES, INC.  
 C&T MARINE INC  
 C2 SHOOTING CENTER INC  
 CARTER MACHINERY COMPANY, INCORPORATED  
 CENTRAL RADIO COMPANY INC  
 CHESAPEAKE BAY RUBBER AND GASKET COMPANY, INC.  
 CLARK, W J INC  
 COLONNA'S SHIP YARD, INCORPORATED

CRAFT FORKLIFT & MATERIAL HANDLING SERVICE, INC.  
 CURTISS-WRIGHT ELECTRO-MECHANICAL CORPORATION  
 CUSTOM PANEL & CONTROLS, LLC  
 DAVIS BOAT WORKS, INC.  
 DOWNTOWN HOTEL LLC  
 EAST COAST REPAIR & FABRICATION, L.L.C.  
 ELECTRIC MOTOR AND CONTRACTING COMPANY  
 EMPRISE CORPORATION  
 EMS INDUSTRIAL, INC.  
 ENGINE SYSTEMS, INC.  
 EPSILON SYSTEMS SOLUTIONS, INC.  
 FAIRLEAD BOATWORKS, INC.  
 FAIRLEAD INTEGRATED POWER AND CONTROLS, LLC  
 FAIRLEAD INTEGRATED, LLC  
 FERGUSON ENTERPRISES, INC.  
 FINCANTIERI MARINE SYSTEMS NORTH AMERICA, INC.  
 G I INDUSTRIAL-MARINE, LLC  
 GENERATION REFRIGERATION CO., INC.

GEODESICX, INC.  
 GRAYBAR ELECTRIC COMPANY, INC.  
 GULF COPPER  
 GYRO SYSTEMS CO INC  
 HAMPTON RUBBER COMPANY  
 HILLER COMPANIES, INC., THE  
 INTECH MARINE SERVICES, LLC  
 J & L MARINE ELECTRONICS CORPORATION  
 JAMES LYTTLE  
 JLWS ENTERPRISES INCORPORATED  
 JM SHIP LLC  
 JO-KELL INC.  
 KLETT CONSULTING GROUP, INC.  
 LA PLAYA, INCORPORATED OF VIRGINIA  
 LYON SHIPYARD, INC.  
 MACGREGOR USA INC.  
 MAERSK LINE, LIMITED  
 MAZZELLA JHH COMPANY, INC.

MCHENRY MANAGEMENT GROUP, INC., THE  
 MID ATLANTIC ENGINEERING TECHNICAL SERVICES, INC.  
 MID ATLANTIC MARITIME ACADEMY, LLC  
 MJL ENTERPRISES, LLC  
 NAV SYSTEMS INC.  
 NORFOLK BEARINGS AND SUPPLY CO., INC.  
 OMEGA MARINE REFRIGERATION LLC  
 PIER SIDE SUPPLY INC  
 SEVA TECHNICAL SERVICES, INC.  
 STRATASCOR, LLC  
 TACTICAL OFFICE SOLUTIONS, INC.  
 TECNICO CORPORATION  
 U.S. MARINE MANAGEMENT, INCORPORATED  
 VANE BROTHERS MARINE SAFETY & SERVICES, INC.  
 VSD, LLC  
 W. & O. SUPPLY, INC.  
 WALASHEK INDUSTRIAL & MARINE, INC.  
 WARTSILA DEFENSE, INC.







# Ship Repair



## Ship Repair FY21 to Date

### **9 Maintenance Availabilities**

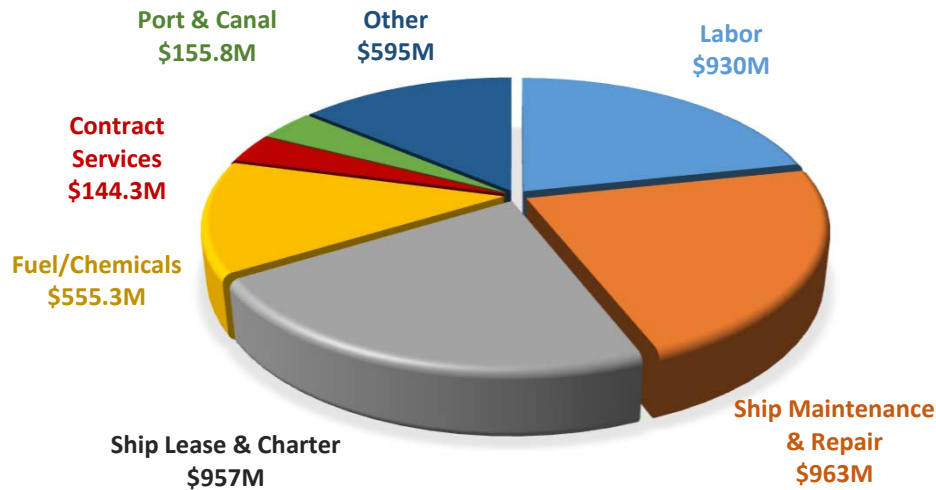
- ACR Technical Service Inc.
- Colonnas Shipyard
- East Coast Repair & Fabrication
- Fairlead Boat Works
- Gulf Copper
- Fincantieri Marine Systems (FMSNA)
- Mid Atlantic Engineering Technical Services (MAETS)
- MIL-SAT
- Vane Brothers Marine Safety & Services
- Walashke Industrial and Marine (Norfolk)

**\$46M+ in Repair Contracts**

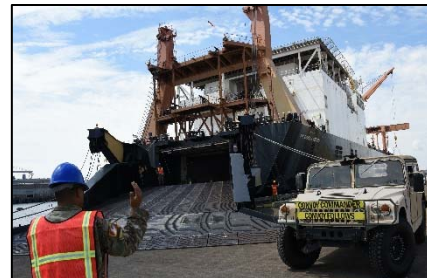
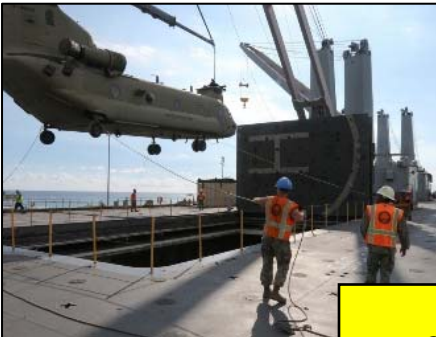
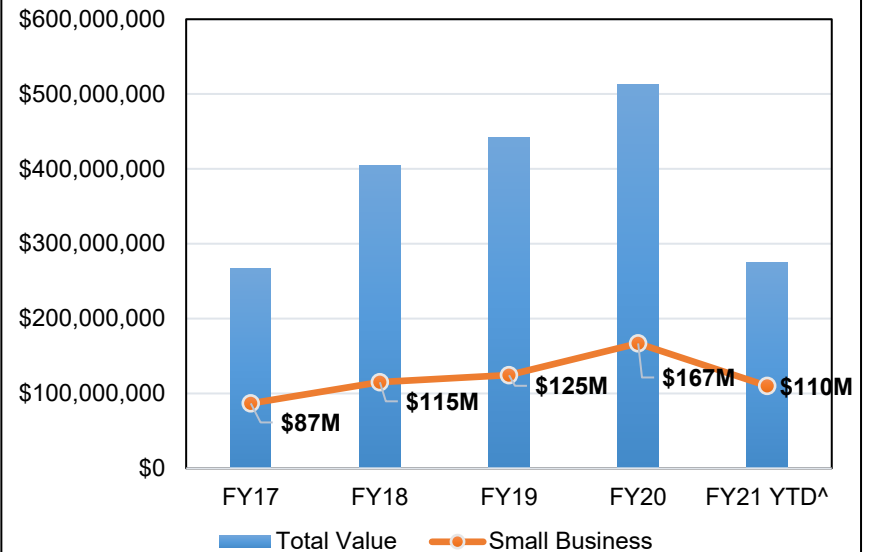


# Economic Impact

## \$4.4B Annual Budget (FY20)



## Contracts Awarded in Hampton Roads



### MSC Hampton Roads

- 2,856 Employees
- Average 860 contracts per year
- \$385M+ in Salary and Benefits
- \$470M+ avg total award annually





**Military Sealift Command**  
471 East C Street  
Norfolk, Virginia 23511-2419



# Military Economic Development Advisory Committee (MEDAC)

## *Jones & Cabacoy Veterans Care Center Project Update*

Kathy Owens  
Member, Board of Veterans Services  
June 28, 2021





## J&C VCC - overview

### Three levels of in-patient care:

1. Skilled nursing (long-term)
2. Alzheimer's/memory (long-term)
3. Rehabilitation (short-term)

### Our basic philosophy:

- Take the "Whole Person" approach to care – blend medical care with recreational, therapeutic, and social opportunities that contribute to overall physical and mental health/well being
- Operate the care centers as symbols of the Commonwealth's commitment to her veterans
- Hire/train/retain a team dedicated to delivering exceptional, personalized care

### Admission Criteria

1. Honorable discharge
2. Virginia resident at time of admission or entered service from Virginia
3. Veteran has a medical need for the level of care that J&C VCC provides
4. J&C VCC able to provide the level of medical care that the Veteran needs

### Operations:

- 24/7/365 – three shifts/day, plus M-F employees
- Households are basic unit of direct care delivery.
- There are 8 households, each of 16 private rooms
- Direct care staffing in multiples of 8 (ex. 1 CNA for 8 residents, 1 LPN for 16 residents, etc.)



## Jones & Cabacoy Veterans Care Center (J&C VCC) Project and Hiring Timeline

Event/Milestone	Date
Land donated (City of Virginia Beach)	2016
USDVA awards matching grant	December 2019
Construction started	March 2020
<b>Month -8 (hiring starts)</b>	<b>December 2021</b>
Construction complete	June 2022
Month 1 (1 <sup>st</sup> residents admitted)	August 2022
Month 3 ("regular" cycle of admissions begins")	November 2022
Month 17 (target for full occupancy)	January 2024

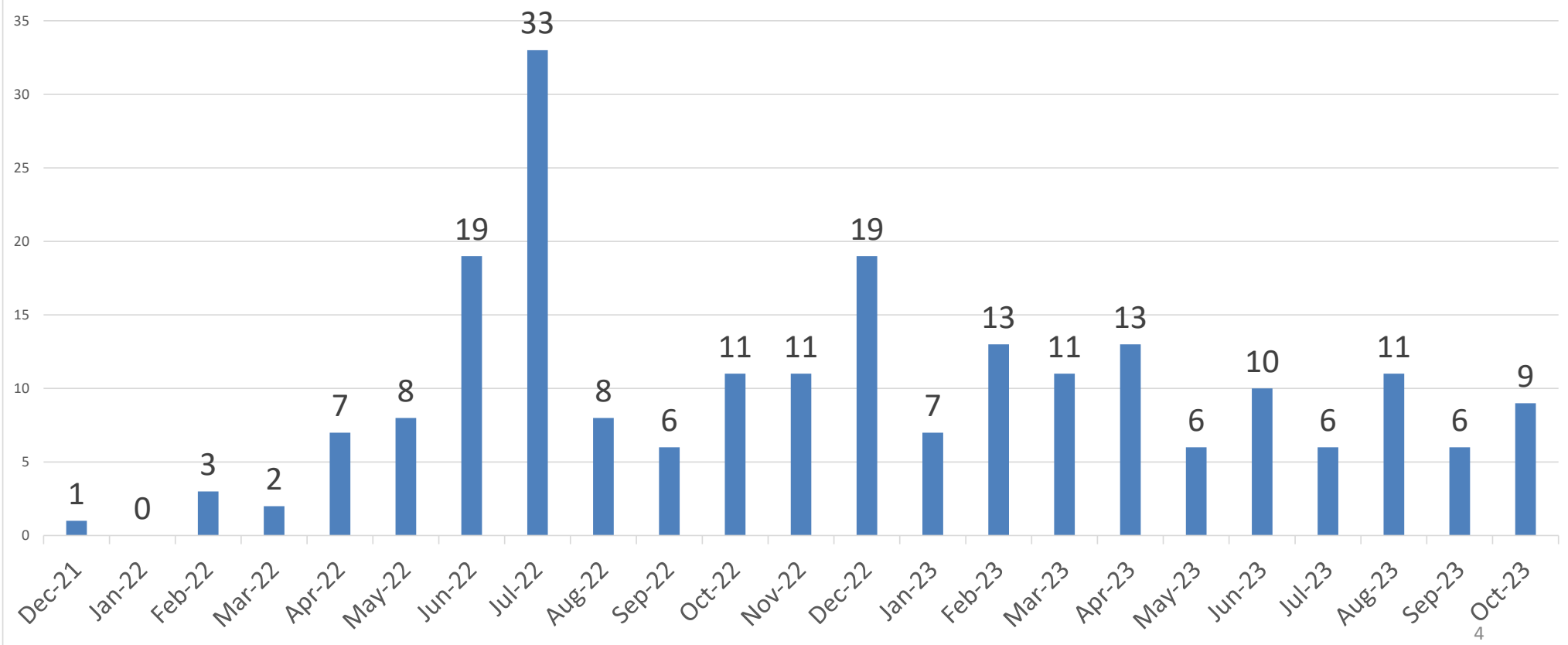
- First hire is the Administrator in Month -8 (Dec 2021)
  - Job posted October; Interviews November; start in December
- Next hires are the Directors of Nursing, Human Resources, Finance, Plant Operations, Admissions, and Information Technology in Months -6/-5
  - Advertisement posted on Jobs.Virginia.Gov two months prior; interviews one month prior to start
- Approximately 70 staff will be on board before the first resident is admitted,
  - Many of them will be direct care staff hired in Months -2/-1
- Hiring then proceeds in steps – with staff being hired 1-2 months before a new household is opened, until full staff levels reached in October 23





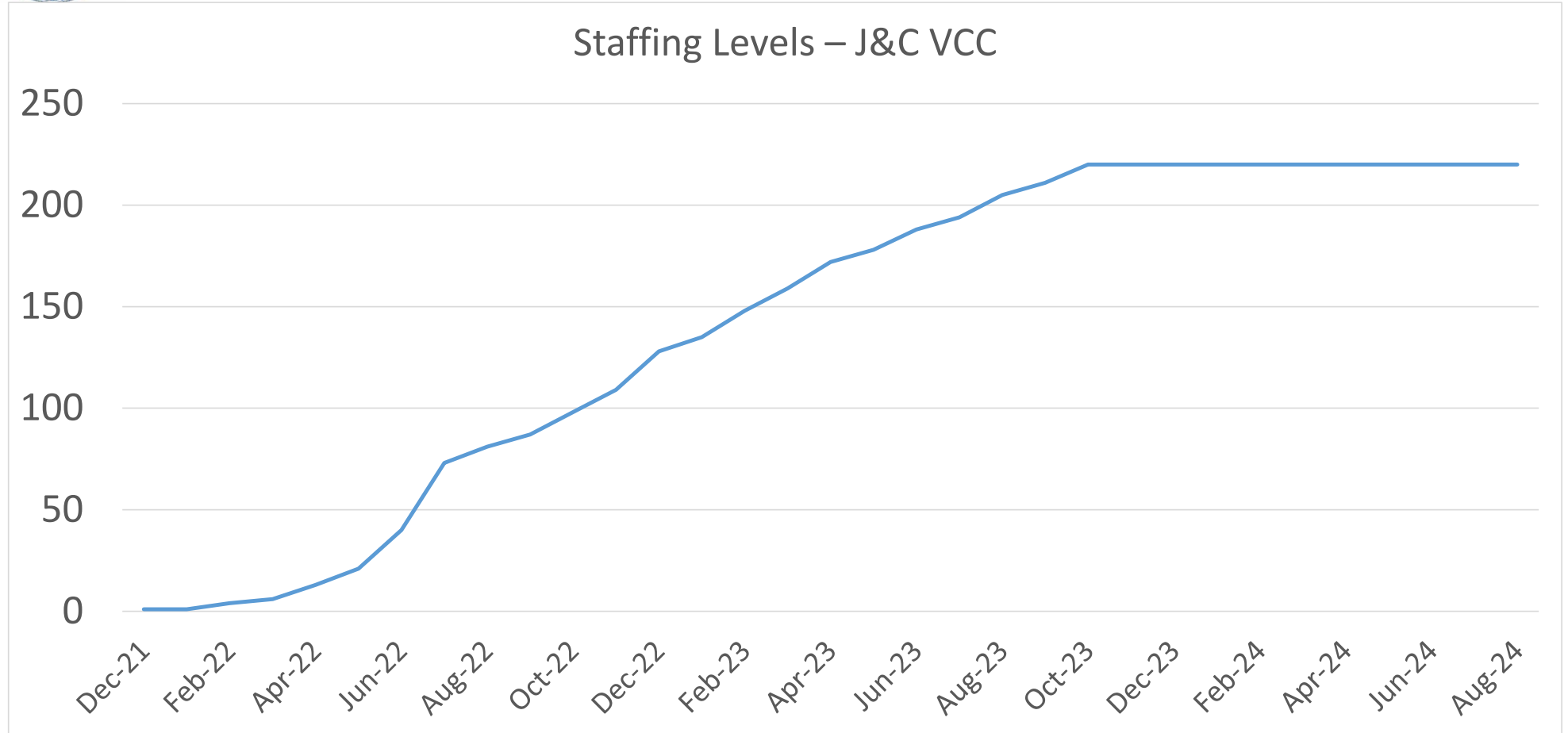
## J&C VCC hiring will begin December 2021 (eight months prior to opening)

Number of Hires by Month - J&C VCC





# J&C VCC hiring: 70 staff on board by August 2022 (first residents) 220+ by October 2023







## J&C VCC – Birdseye View - Design







## J&C VCC – Birdseye View – April 13, 2021







# Nimmo Pkwy (Extended) – Birdseye View – April 13, 2021







# J&C VCC

June 22, 2021

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## Resident Courtyard





## As we countdown to the August 2022 opening, be on the lookout for...



- Staffing:
  - Job announcements on state jobs website ([jobs.Virginia.gov](https://jobs.Virginia.gov)), local media/websites
  - Hiring fairs
- Partnership opportunities: Examples might include TCC for workforce services
- Contract/purchasing announcements
  - eVA state procurement system
  - Examples could include food, service contracts, etc.



## As we countdown to the August 2022 opening, be on the lookout for...



- Community engagement – build opportunities for:
  - “Open house” tours
  - Volunteer opportunities
  - Veterans groups, schools, churches, civic groups, etc.
- Become a real part of the Virginia Beach/Hampton Roads community!!!
- Work with City of Virginia Beach on plan to build awareness of the many local opportunities for families/visitors
- Web presence: examples include Facebook page, enhanced website, etc.
  - Contacts, events, forms, photos, videos.
- Admissions applications will be accepted March/April 2022 (after Admissions Director is hired)





QUESTIONS/COMMENTS?