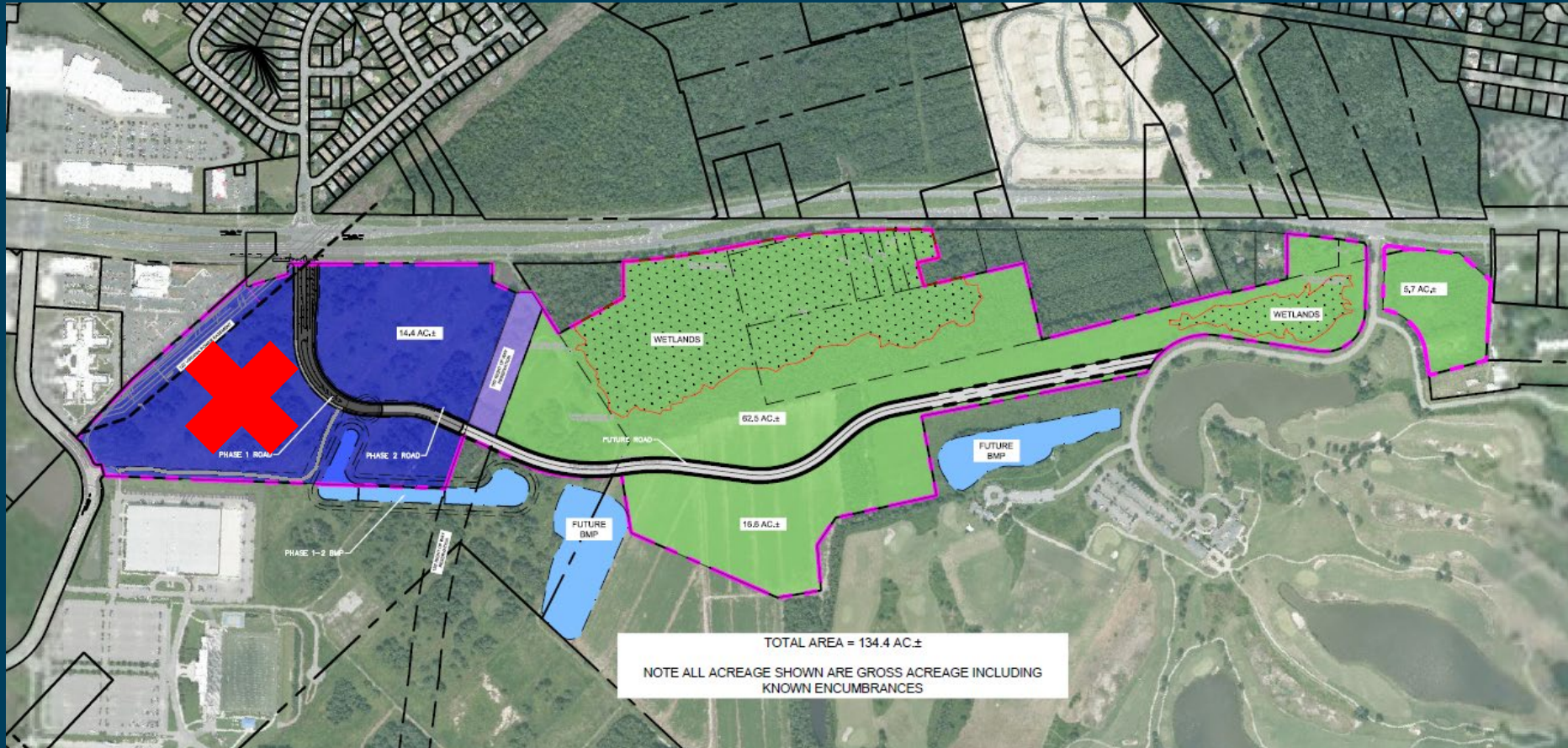


Acoustical Sheetmetal Company



Open Session Briefing
June 4, 2020

DISCLOSURES

- Applicant's name: ASI Real Estate, LLC
- Affiliated Business Entity relationship with Property Owner:
 - Young Capital Partners, LLC: James Young, Jeffrey Moore
 - ASI Investment, LLC: Margaret Shaia
- Architect/Landscape Architect/Land Planner: James River Architects-Kimley Horn
- Construction Contractors: W.M. Jordan
- Engineers/Surveyors/Agents: Speight, Marshall & Francis
- Accountant: Elliott Davis
- Financing: Atlantic Union Bank
- Legal Services: Flora Pettit PC

Acoustical Sheetmetal Company-Overview

- ASC manufactures environmental and sound attenuating enclosures and ancillary equipment for onsite power generation.
- ASC units serve as control centers and housing for massive back-up generators used by data centers, hospitals, wastewater treatments plants and similar facilities
- Very high demand for the product
- ASC facility at 2600 Production Rd is at capacity, therefore time is the essence to complete a new facility
- Current FTE's: 180



Term Sheet

- Parcel: ~15 Ac of the 24.5 ac, a portion of GPIN 1494-17-6545
- Purchaser/Developer: Acoustical Sheetmetal Company
- Consideration: Authority will contribute the parcel to developer as set forth in the Special Terms in conjunction with the VEDP award
- Use: Build the 2nd manufacturing facility in Virginia Beach that would become the future headquarters for the company.
- Due Diligence: 120 days from execution of Purchase Agreement
- Closing: 45 days from Site Plan approval including all permits for parcel development
- New FTE's: 200

Term Sheet

- Special Terms:
 - Approval is contingent on developer receiving a \$750K award from VEDP
 - To match VEDP award, the Authority will contribute the parcel to developer in value of \$90K/Acre or a total of \$1,350,000
 - Within 24 months of closing, developer to complete phase 1 of development (100,320 sf building). If not completed, Authority shall have the right to reacquire parcel at no cost
 - Within 5 years of closing, developer to complete phase 2 of development (100,320 sf building). If not completed, Authority shall have the right to reacquire parcel at no cost

Project Investment & Fiscal Impact Analysis

- Total Investment: **\$14,400,000**
- FTE's: **200 new jobs** (Avg salary \$46,874.00)
- Revenues:
 - Real Estate: \$3,063,213
 - Tangible Property: \$252,743
 - BPOL: \$3,149,457
 - Indirect: \$637,495
 - Induced: \$404,032
 - Total Net Revenues: **\$7,506,940 over 20 years**
- Employment:

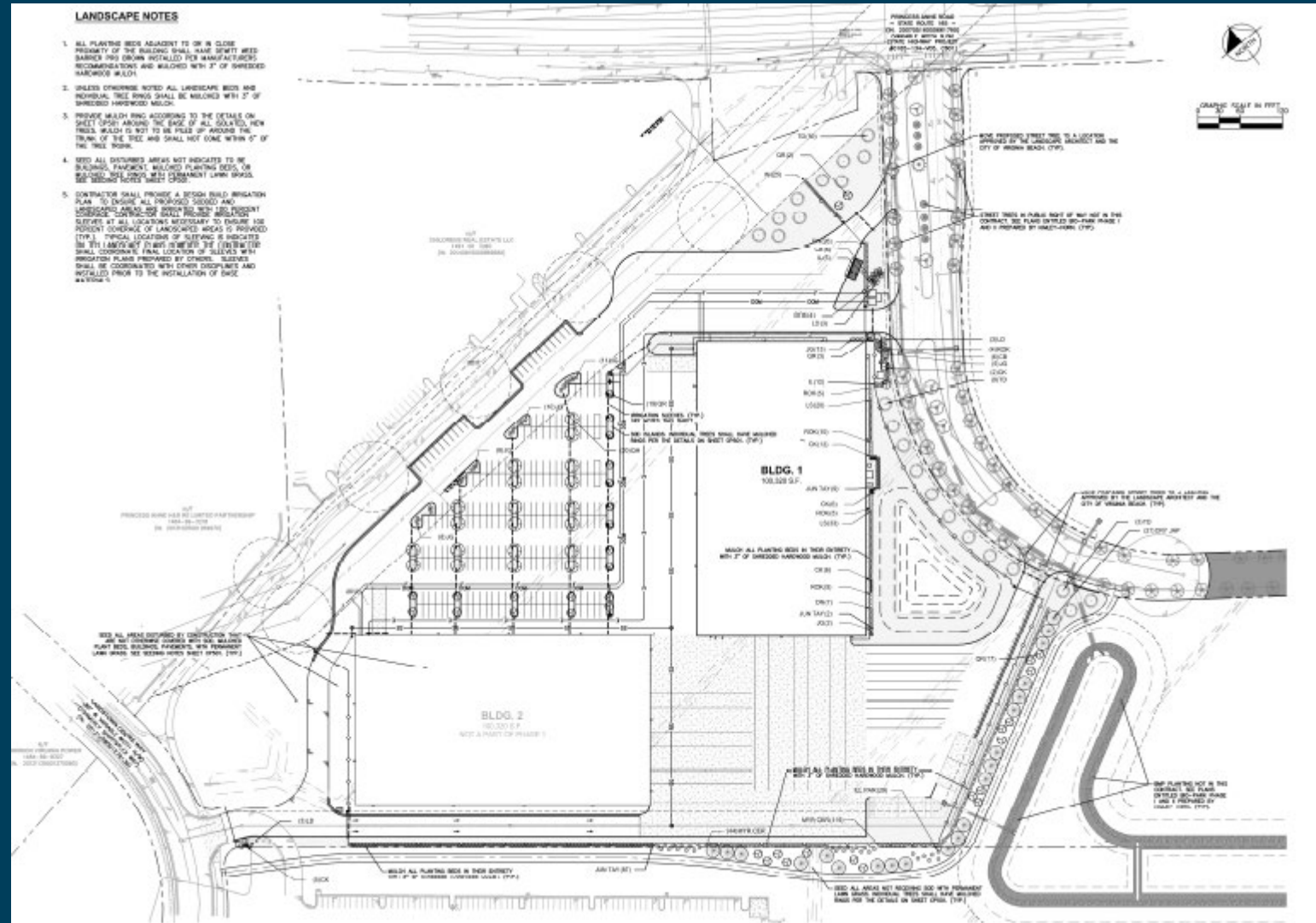
	Direct	Indirect	Induced
ASI	200	56	21
Wages	\$9,356,256	\$1,934,530	\$880,062

State & Proposed Local Incentives

- VEDP: Project Review and Credit Committee approved a \$750,000 Commonwealth Opportunity Fund on June 2, 2020
- VBDA: Contribution of Real Estate in value of \$1,350,000

Site Plan & Preliminary Studies

- Approval of Right of Entry to allow necessary on-site studies
- City staff working diligently with ASC, engineers and consultants on:
 - Site layout
 - Soil conditions
 - Dominion Energy Parking & Utilities encroachment



Recommendation

Staff recommends approval of the final Terms Sheet as presented to be reflected in a Purchase and Sale Agreement



City of Virginia Beach

VBgov.com

OFFICE OF THE CITY MANAGER
(757) 385-4242
FAX (757) 385-5626

MUNICIPAL CENTER
BUILDING 1, ROOM 234
2401 COURTHOUSE DRIVE
VIRGINIA BEACH, VA 23456-9001

May 28, 2020

The Honorable Robert M. Dyer, Mayor
City Council Members

Subject: Small Business Assistance through Establishment of EDIP Part E

Dear Mayor and Council Members:

Since your approval of the use of \$1,500,000 of Economic Development Investment Program (EDIP) funding for the establishment of EDIP part E, the Virginia Beach Development Authority (VBDA) adopted evaluation and scoring procedures and then developed an application for use of the program. City Staff then posted the application, and to date just less than 500 applications have been submitted for small business assistance. Following is a copy of the process that was used to receive and evaluate applications, a summary of the some of the key data that summarizes the applicant pool, and an attached copy of the docket that will be presented for review and approval by VBDA on June 2, 2020. Due to the amount of necessary information included in this spreadsheet, it was difficult to print for reading. An electronic copy is available upon request.

EDIP Part E Staff Process

- a) Applications received via email, post mail and hand delivered. The email date and time stamp validated receipt – post, mail, and hand deliveries to be date and time stamped upon receipt
- b) All application packages listed on a spreadsheet
- c) Sub-folders to contain required documentation created for each submission
- d) **Review Team** established to review submissions for required documents – application, disclosure statement, lease and impact statement (assessment to determine complete application packet)
- e) **Evaluation Team** established to score completed submissions (no member of the review team to participate in evaluation to ensure objectivity. Evaluation team to utilize independent third party for scoring)
- f) Compilation of docket and disclosures
- g) Completed submissions rated based on authority approved matrix
- h) Completed and rated submissions presented to VBDA for review and approval

The Honorable Robert M. Dyer, Mayor
City Council Members
Subject: Small Business Assistance through Establishment of EDIP Part E
May 28, 2020
Page 2

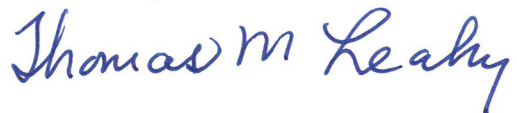
- i) VDBA approved applicants/submissions will then be contacted via email; (email to include recapture language and audit clause specifically to ensure that awarded business confirms no relation to landlord. Re-capture to be triggered if it is determined that a relationship exists. **All awards are tentative until applicant executes recapture agreement.**
- j) Approved Applicants will then email executed recapture agreement, copy of driver license, signed Form W-9, prescribed payout verification, (lease/invoice, tax bill, utility bill, approved expense) to econdev-partE@vbgov.com.
- k) VBED will then validate payout email submissions with approval terms
- l) Payouts will then be recorded and documented in applicant folder
- m) Payouts will then be made – after the two-day moratorium to allow for authority members to voice concern
- n) The applicant will then be required to provide a receipt of payment

EDIP Part E Applicant Pool Data

Total Value of Approved Application	\$1,382,774
Number of Approved Applications to Date	200
Average Recommended Award	\$6,913
Recommended Awards by Zip Code	Attached
Recommended Award by Industry Sector	Attached

If you have any questions, please contact Taylor Adams at 385-6465.

Respectfully,



Thomas M. Leahy, P.E.
Acting City Manager

TML:TVA:pam

Attachments

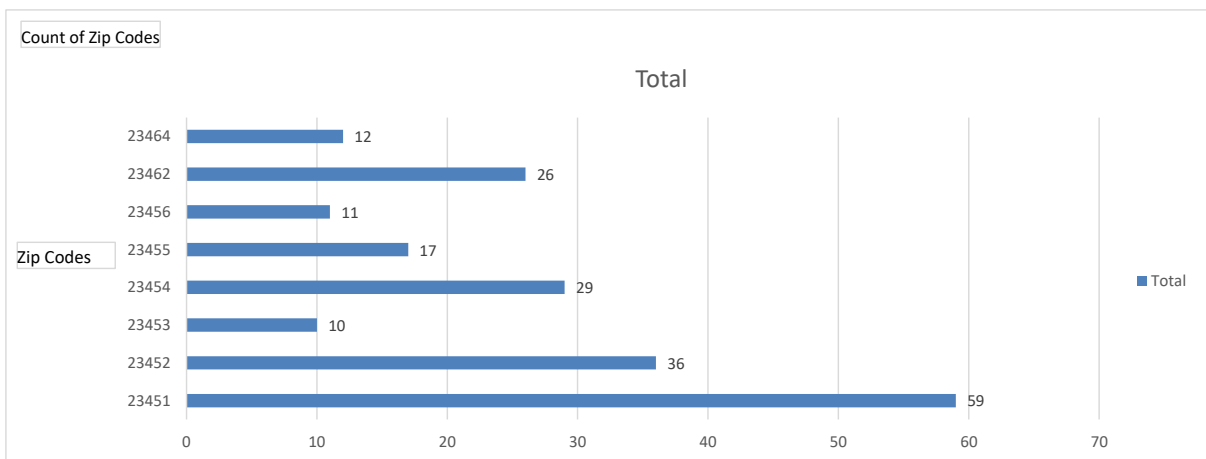
Row Labels	Count of Business Industry Sector
Cybersecurity /	2
General Constr	10
Manufacturing	4
Non-Profit	7
Other	14
Professional Ofi	31
Retail / Hospita	219
Grand Total	287

Row Labels	Count of Did the business receive funding?
N/A	178
No	19
Yes	90
Grand Total	287

Row Labels	Count of Zip Codes
23451	59
23452	36
23453	10
23454	29
23455	17
23456	11
23462	26
23464	12
Grand Total	200

Row Labels	Count of Intended Use of EDIP E
Other: Equipme	1
Other: Health a	1
Payroll	3
Rent	251
Taxes	18
Utilities	13
Grand Total	287

Row Labels	Count of Was the business closed by an EO?
Modified	137
No	47
Yes	103
Grand Total	287



EDIP Part E

Docket for Review & Approval by VBDA on June 2, 2020

Total Applicants	Total Amount
200	\$ 1,382,774.40

Time	Business Name	Landlord	Amount Recommended	Total Score
5/14/2020 18:30	1 Below/Sub Zero Ice Cream	Harvey Lindsey	\$ 5,945.00	10
5/22/2020 15:38	22502 Inc Subway 22502	Robert Brown & Associates LLC	\$ 5,982.44	11
5/22/2020 10:42	344 Beauty Bar LLC	Hi-Sea LLC	\$ 9,568.60	10
5/16/2020 12:09	360 Vintage Designs and More	Aegean Associates	\$ 3,100.00	12
5/14/2020 18:49	A PLUS AUTO REPAIR AND WHEELS LLC	THE KATSIAS CO	\$ 5,200.00	8
5/22/2020 11:58	A touch of Class Catering		\$ 10,000.00	10
5/22/2020 15:52	A. Bruce Williams & Associates		\$ 5,000.00	7
5/18/2020 9:23	ABC Pest Management LLC	MarkAnthony LLC	\$ 3,200.00	4
5/22/2020 17:19	Alimar Enterprise T-A Giovannis - 2nd application	SamJon LLC	\$ 2,500.00	12
5/22/2020 9:50	Aloha Snacks	Steve Murden	\$ 10,000.00	11
5/16/2020 12:18	AQUAWEAR	NEWTOWN CONVENIENCE CENTER	\$ 4,338.80	9
5/18/2020 9:26	A-Rea's Gourmet Catering LLC	Mohamed Sedghi	\$ 7,894.96	10
5/22/2020 16:08	Asian Art Supply LLC		\$ 3,462.30	8
5/15/2020 16:51	Axis Global Enterprises Inc		\$ 10,000.00	4
5/26/2020 11:36	B.H. Lewis Enterprises	Divaris	\$ 10,000.00	9
5/13/2020 11:43	Barber & Salon	Divaris	\$ 9,386.00	13
5/14/2020 17:48	Barnyard BB LLC	April MacDonald	\$ 4,092.26	10
5/23/2020 11:33	Bay Clips a Great Clips franchisee	McCluskey	\$ 8,480.00	12
5/14/2020 19:11	Beach Convenience LLC dba The Sweet Spot		\$ 6,667.00	11
5/14/2020 18:58	Beach Dental Laboratory	Honeygrove Road LLC	\$ 1,000.00	11
5/18/2020 15:52	Beachwear For Less LLC	Virginia George Company	\$ 10,000.00	12
5/23/2020 11:18	BEAUTY BOX STUDIOS	BRUCE GALLUP	\$ 2,750.00	12
5/22/2020 15:56	Belle Nails & Spa	Virginia General Booth LLC.	\$ 7,278.84	12
5/23/2020 9:55	Big Island Smoothie		\$ 5,000.00	11
5/18/2020 15:47	Big Woody's Bar and Grill LLC	1479 General Booth, LLC	\$ 10,000.00	11
5/13/2020 12:51	Bishops Red Mill / Empire Inc	Divaris Real Estate Inc	\$ 8,662.50	10
5/23/2020 13:32	BKTodd, Inc. T/A Simply Balanced Physical Therapy & Pilates	Harbour Investments LLC	\$ 4,148.12	8
5/23/2020 13:02	Blesto Restaurants DBA Pop's Diner Co.	Acre Associates L.P.	\$ 10,000.00	9
5/18/2020 15:53	Blue Seafood Inc	Venture Realty	\$ 7,094.00	9
5/14/2020 18:22	BRIGHTER HOME DAY CARE	J.M. LLC	\$ 10,000.00	2
5/23/2020 14:00	Buddington Enterprises, LLC	HODA Investments LLC	\$ 3,136.60	12
5/22/2020 12:03	Burlage Management		\$ 10,000.00	6
5/22/2020 17:11	Capgun LLC - Rock-Bye-Baby OBX	Pyle Realty	\$ 6,200.00	12
5/14/2020 14:40	Cappy Sinclair DDS		\$ 5,099.40	7
5/16/2020 11:33	Cavalier Ventures LLC 2	Cavalier Hotel Services, LLC	\$ 10,000.00	9
5/23/2020 13:05	Centerville Bingo Inc.	Harmony Investments, Inc.	\$ 10,000.00	12
5/23/2020 11:31	CHERI'S SKIN & NAIL BOUTIQUE	DUAL PARTNERSHIP ?	\$ 5,468.00	12
5/23/2020 11:21	Chichos Pizza Oceanfront- Strawbridge	29th Street Associates	\$ 10,000.00	9
5/23/2020 13:16	Chop 31 LLC	Hi Sea LLC/ Jeff Bergren/ Franklin Johnston Group	\$ 10,000.00	11
5/14/2020 17:50	Clarke Financial Management	600 LLC	\$ 3,443.38	7

5/23/2020 10:21	Clean Air Solutions	S.L. Nusbaum Realty Co.	\$ 3,700.00	11
5/22/2020 11:39	Colo Inc	Carol Hawkins	\$ 9,642.00	11
5/15/2020 10:46	Comfort & Care Services LLC	Dan Seay	\$ 1,000.00	10
5/14/2020 19:46	Commune Crepes LC	Mission Enterprises	\$ 10,000.00	11
5/18/2020 10:29	Copy Center	Sifen Development	\$ 1,200.00	7
5/25/2020 10:06	Covered Inc.	Nostalgia Partners LLC	\$ 5,797.50	11
5/16/2020 10:03	Crazy About Sports LLC	Woodward Realty LLC	\$ 8,000.00	10
5/23/2020 9:46	Cutezma Corporation	N/A	\$ 10,000.00	11
5/14/2020 16:34	Dancesport Inc.	Arrowhead Properties	\$ 6,665.40	10
5/26/2020 16:11	DE SOUP LLC ZOUP	SOUTHGATE SHOPPES LLC	\$ 10,000.00	9
5/14/2020 15:01	Dough Boy's Restaurant		\$ 10,000.00	9
5/23/2020 11:20	DRONEUP LLC	SACANDAGA LLC	\$ 6,000.00	4
5/14/2020 19:39	El Hawa Corp / Virginia Gift Shop	Paloukas Chandani Rentals LLC.	\$ 10,000.00	10
5/23/2020 11:25	ESOTERIC LLC	MISSION ENTERPRISES	\$ 7,563.26	11
5/26/2020 11:57	Essentials Because Looking Good is Necessary Salon	Harmony Companies/Jessica Kirkland	\$ 2,436.00	12
5/14/2020 19:33	Eurasia Cafe	S.L. Nusbaum Realty Co.	\$ 10,000.00	9
5/16/2020 12:24	FEDELITY SOUND REINFORCEMENT INC	FIDELITY PROPERTIES LLC NO LEASE	\$ 10,000.00	12
5/22/2020 12:53	Feronia LLC	Brookfield Properties - Lynnhaven Mall	\$ 4,500.00	12
5/22/2020 12:10	Fish N Bones Restaurant Inc	Surfside Resort Inc	\$ 10,000.00	11
5/23/2020 10:27	FITNESS WORKS LLC, CYCLE BAR	SL NUSBAUM	\$ 10,000.00	12
5/18/2020 8:26	Five Star Jelly Ball Inc	Stein Investment Group	\$ 3,041.48	4
5/22/2020 10:25	Fix It	664 Lynn, LLC/Lake Gem D1 LLC.	\$ 6,800.00	9
5/16/2020 12:49	Flex Gym Inc.	W.E. Sams Properties LLC	\$ 10,000.00	10
5/25/2020 10:47	Forbes Candies, Inc.	William and Suzanne Lawton	\$ 10,000.00	11
5/22/2020 16:46	Fox Brothers Paintball Park	Al Richard	\$ 4,985.06	10
5/18/2020 15:58	G-21st Street Inc	Ocean Horizon	\$ 10,000.00	11
5/15/2020 10:54	Garden Gazebo	Pembroke Mall	\$ 2,400.00	12
5/15/2020 15:44	Gershon Pain Specialists		\$ 10,000.00	10
5/22/2020 17:06	Global One Inc S. Jafri - 2nd applciation	Asmat Ali	\$ 8,000.00	8
5/14/2020 16:24	Grohler Hearing Aid Center Inc.	S.L. Nusbaum Realty Co.	\$ 9,078.20	8
5/22/2020 16:01	Half Moon Beads and Rocks	Price King LLC	\$ 6,533.54	11
5/25/2020 10:45	Hampton Roads Soccer Council	City of Virginia Beach	\$ 2,500.00	11
5/22/2020 15:20	Hana Pizza Inc.		\$ 9,600.00	9
5/25/2020 9:48	Harmony Health LLC	Brenneman Farm Retail Associates	\$ 5,920.75	12
5/14/2020 19:28	Harvest VB LLC	Eddie Tebele	\$ 10,000.00	10
5/22/2020 9:43	Harygul Imports, Ince		\$ 10,000.00	10
5/18/2020 9:08	Holic	Brookefield Properties	\$ 10,000.00	12
5/18/2020 13:44	Home Republic Brewing	Gold Key PHR	\$ 10,000.00	11
5/22/2020 11:30	I Love VA		\$ 10,000.00	11
5/26/2020 15:54	IFLY INDOOR SKYDIVING VIRGINIA LLC	MORTGAGE	\$ 5,000.00	10
5/22/2020 17:16	Illumination LLC	Pembroke Commercial Realty Group	\$ 6,180.00	10
5/14/2020 17:30	IMAGINE HAIR DESIGN/HOWARDSHELL INC (1 EMPLOYEE)	2648 VBB, LLC	\$ 3,847.46	6
5/15/2020 12:00	Integrated Business Solutions Inc		\$ 8,229.86	9
5/18/2020 15:59	ITM Inc/Bayside Inn Restarurant & Lounge	Lane Brown c/o KH HR Two Bayside LLC	\$ 6,751.96	9
5/22/2020 16:11	Jaka Builders	Not listed	\$ 10,000.00	2
5/22/2020 14:25	Jewelry Empire	Pembroke Square Associates	\$ 10,000.00	8
5/23/2020 13:54	JHenderson Inc Worth The Wait		\$ 10,000.00	12

5/26/2020 15:48	JIMMY & MARY'S AUTHENTIC BODY CARE		\$ 5,000.00	11
5/23/2020 12:14	JOHN WHITE INSURANCE AGENCY INC	ALLAN BROCK	\$ 2,600.00	8
5/16/2020 12:04	K Johnson Enterprises LLC DBA The Skinny Dip Frozen Yogurt	The Breeden Company	\$ 6,712.40	9
5/15/2020 16:11	K T Nails 2 Inc		\$ 4,263.10	12
5/14/2020 18:47	Karma Longboards		\$ 10,000.00	10
5/14/2020 16:10	Kingdom Time LLC.	Pembroke Square Associates	\$ 4,600.00	10
5/16/2020 12:13	KOKAMA CORP SUBWAY	HARVEY LINDSAY	\$ 5,761.28	11
5/18/2020 16:07	Krushill LLC/Quick Food Mart	MMMM LLC.	\$ 10,000.00	11
5/16/2020 11:35	KRW Enterprises LLC/Fish Windo Cleaning	B & L Investment Group LLC	\$ 10,000.00	4
5/22/2020 10:37	LABL VB	S.L. Nusbaum Realty Co.	\$ 5,440.00	11
5/23/2020 13:30	Labs To Go	B & L Investment Group LLC/ Shinda Bharij	\$ 5,000.00	10
5/22/2020 12:47	Landmark Hotel Group LLC	Armada Hoffler Holding Company	\$ 10,000.00	8
5/23/2020 10:35	Landstowne Gentle Dental - Holland Gentle - Hooper Dentistry	CH Realty Fund	\$ 7,500.00	9
5/22/2020 16:32	Lantero, LLC	Jaded LLC	\$ 2,000.00	7
5/23/2020 12:51	Legacy Sports Barbershop LLC	Mishorim Gold Investments - CB Richard Ellis	\$ 6,800.00	13
5/23/2020 9:19	LMC Manufacturing Corporation	The Miller Group	\$ 10,000.00	5
5/23/2020 12:59	Lola Boutique	Venture Realty Group	\$ 4,212.00	11
5/13/2020 14:01	Lorus Inc	S & S Corporation	\$ 6,000.00	7
5/23/2020 9:37	Lorus Inc - SunnySide Restaurant	S & S Properties (Yaron Sibony)	\$ 10,000.00	9
5/23/2020 13:35	LTD Hospitality Group, LLC	Brian Egan	\$ 10,000.00	8
5/14/2020 19:03	M & G LLC dba Best For Less	Jeffrey Bergren	\$ 10,000.00	11
5/22/2020 16:51	MAFHH Enterprises LLC T/A NAPA Car Care		\$ 6,000.00	8
5/16/2020 12:13	MAP Environmental Inc.	SGA Investments	\$ 3,700.00	5
5/22/2020 10:30	Matador Sportfishing Charters	N/A	\$ 1,864.00	13
5/25/2020 10:01	Mc Charter Services LLC	Longbay Point Partners LLC	\$ 5,000.00	11
5/13/2020 13:44	Mermaid Winery	Yakong Wong	\$ 9,456.18	7
5/16/2020 12:25	Meyer Beauty Salon Inc	Pembroke Commercial Realty	\$ 3,087.40	8
5/18/2020 9:01	Miss Ashley Originals Inc	Area Storage	\$ 629.72	5
5/14/2020 16:37	Mizuno Inc.	Sedel & Associates Realty, Inc.	\$ 8,618.83	10
5/22/2020 15:56	Molagik Welding Experts LLC		\$ 4,400.00	6
5/13/2020 14:12	Murphys Irish Pub	Kim Yee	\$ 10,000.00	6
5/22/2020 10:06	N&D SALES INC. (1 EMPLOYEE)	BROOKFIELD PROPERTIES - LYNNHAVEN MALL	\$ 8,480.00	13
5/22/2020 16:01	Nail Works Pembroke Inc		\$ 10,000.00	12
5/23/2020 12:26	NAMAJI INC SUBWAY	LOUIS SCHELP NEXCOM LITTLE CREEK	\$ 4,840.22	11
5/16/2020 11:59	NANCY'S NAILS	HODA INVESTMENTS AND Divaris Property Management Corp..	\$ 3,062.74	13
5/22/2020 15:52	National Yoga Academy	McCleskey & Associates	\$ 5,190.18	12
5/22/2020 12:01	Nautilus Restaurant		\$ 10,000.00	11
5/22/2020 15:41	Ner Inc/Pacific Beachwear	Beewal LLC.	\$ 10,000.00	11
5/26/2020 11:52	New Life SABC		\$ 4,074.00	11
5/22/2020 11:13	New Tomorrow/K&G Consulting	lynnhave mall	\$ 10,000.00	13
5/16/2020 12:02	NT Nails		\$ 5,000.00	12
5/22/2020 16:59	NY Pizza - AlimarEnt Inc	SamJon Associates	\$ 10,000.00	11
5/14/2020 15:55	OAST & TAYLOR PLC (17 EMPLOYEES)	OLYMPIA BENDIX TWO, LLC	\$ 7,300.00	5
5/23/2020 12:49	Ocean Key Owners Association		\$ 5,000.00	9
5/23/2020 12:30	Ocean Sands Owners Associaton		\$ 5,000.00	9
5/15/2020 11:22	Oceana Nutrition Center LLC		\$ 10,000.00	9
5/18/2020 16:03	Okay Fitness LLC/Anytime Fitness	BKFREE, LLC	\$ 10,000.00	8

5/23/2020 12:34	Old Time Photos of Virginia Beach	Paloukos & Ch	\$ 5,000.00	8
5/23/2020 12:21	OMG EVERYTHING	BEWALL LLC	\$ 10,000.00	11
5/15/2020 7:29	On Track Coaching Inc	Albert Jensen	\$ 1,000.00	10
5/18/2020 9:10	Philly Pretzel Factory	Breeden Company	\$ 5,794.00	11
5/22/2020 15:27	Picasso Salon and Spa	Red Mill Central LLC	\$ 8,130.98	10
5/23/2020 12:54	Pilates Fitness Club USA, LLC	Sedel & Associates Realty, Inc.	\$ 6,303.00	12
5/14/2020 19:33	Pleasure House Brewing	Mark Weathersby	\$ 10,000.00	11
5/22/2020 11:31	Presstine Digs Eric Inc 3 business	Scott Oats	\$ 5,640.00	13
5/22/2020 16:07	Princess Nails and Modern Spa	S.L. Nusbaum Realty Co.	\$ 7,958.34	12
5/16/2020 12:29	Prufrex USA, Inc	Oceana Development	\$ 10,000.00	8
5/22/2020 16:42	PXL9 Corporation		\$ 5,146.00	12
5/23/2020 13:34	QMB Inc. dba Q-Master Billiards	Arrowhead Plaza LLC	\$ 10,000.00	10
5/22/2020 15:38	R&D Training & Technical Services Inc	The Katsias Company	\$ 3,042.00	11
5/16/2020 12:06	Rincon Tropical LLC	Katsias Co	\$ 5,732.00	11
5/14/2020 19:22	Rockefeller's Inc.	Cason Barco	\$ 10,000.00	9
5/22/2020 15:23	Ryoshin-Kan Karate School	Sifen Development Company	\$ 2,379.52	12
5/14/2020 18:40	SARAH T ESPARZA DDS PC	HORIZON INVESTMENT CO, COMMRECIAL VENTURES ASSOC. LLC, BREEDEN	\$ 6,081.00	8
5/22/2020 12:04	Seashore Management LTD		\$ 10,000.00	6
5/14/2020 16:08	Selective Search Inc./Double Take	Potter & Company Inc - Walter Potter	\$ 5,767.64	12
5/13/2020 14:36	SH Kim Inc - Big Isand Smoothie	Lynnhaven Mall	\$ 6,665.40	10
5/22/2020 15:31	Shore Drive Steak Sanwiches	Shor Par Realty Co.	\$ 9,519.82	11
5/16/2020 12:38	Shree Krishna llc dba Atlantic Food Mart	Tebele Brother Inc.	\$ 10,000.00	8
5/22/2020 11:17	Sign Services Network Inc		\$ 4,257.26	1
5/18/2020 10:39	Smartmouth Brewing Company	Rynnymede Corporation	\$ 10,000.00	11
5/14/2020 15:48	SOHO LASHES (4 EMPLOYEES)	POTTER PROPERTIES GROUP, LLC	\$ 4,600.00	13
5/18/2020 8:41	Spiritual Relics LLC		\$ 2,939.66	9
5/14/2020 17:52	SPOON ME	LYNNHAVEN MALL	\$ 8,583.34	10
5/22/2020 17:14	Stone Bridge A&J Inc		\$ 8,176.90	13
5/22/2020 12:50	Strawbridge Dental PC	Strawbridge Marketplace LLC.	\$ 9,022.66	9
5/15/2020 10:13	T&Q Enterprises LLC	Rachael Joe LLC	\$ 6,968.70	12
5/14/2020 19:44	The Atlantic on Pacific	Pacific Investments	\$ 10,000.00	9
5/23/2020 10:11	THE BIG DIPPER / THE SKINNY DIP FROZEN YOGURT BAR (5 EMPLOYEES)	RENAISSANCE SHOPPING CENTERL, LLC	\$ 5,560.00	5
5/22/2020 17:04	The Make -p School By Sarah Rillon	Russel Clark	\$ 5,327.40	13
5/14/2020 17:59	THE MOON GROUP TAX & ACCOUNTING SVC	2697 PARKWAY LLC	\$ 1,700.00	8
5/22/2020 16:10	The Msalek Sisters Inc/Beach Bella Pizza	Casbar Properties	\$ 7,000.00	11
5/25/2020 10:16	The Skinny Dip Inc	Acadia Realty Trust	\$ 7,500.00	11
5/23/2020 11:37	The Stockpot	Wareing Investment inc	\$ 3,827.00	9
5/18/2020 15:44	Thrive Proactive Health LLC	McCleskey & Associates	\$ 10,000.00	10
5/23/2020 13:48	Tonama Inc. DBA Subway		\$ 5,520.00	11
5/23/2020 10:24	Torch Yoga and Fitness LLC	Jeff Moore	\$ 3,600.00	10
5/22/2020 17:24	Trainers On Call	Vilage Drive Commons	\$ 10,000.00	12
5/22/2020 11:22	Trends Salon Inc	Taylor Realty Commercial	\$ 3,278.00	10
5/15/2020 16:40	Tropical Smoothie / Saya LLC		\$ 5,918.26	11
5/16/2020 12:11	Turning Point Counseling and Consulting	Dunmore Associates	\$ 6,686.66	10
5/16/2020 12:40	Twin Tiger Ice Cream & Funnel Cake Café	Mcleskey & Associates	\$ 7,598.88	11
5/14/2020 15:38	TWO MAIDS & A MOP (17 EMPLOYEES)	SELECT REALTY, INC	\$ 2,800.00	5
5/14/2020 18:26	U.S Building Systems Inc		\$ 3,528.70	6

5/22/2020 15:33	US Nails & Spa	Hardee Realty Corp.	\$ 2,500.00	12
5/22/2020 15:34	US Surf Company Inc	Nicholas Michaels	\$ 10,000.00	4
5/14/2020 16:00	VAUGHAN ENTERPRISE CORP (8 EMPLOYEES)	JONATHAN COMMERCIAL PROPERTIES, LLC	\$ 3,000.00	5
5/23/2020 9:45	Vaughan Enterprise Corp 2	Johnathan Guion Commercial Properties	\$ 7,400.00	8
5/23/2020 10:18	VBN Restaurant LLC.	Virginia Beach Golf Club LLC.	\$ 5,000.00	11
5/14/2020 15:25	Versus Hair Studio	Outlet Mall Properties LLC	\$ 2,805.70	12
5/18/2020 8:04	Veterinary Hospital of VA Bch	Dr. Aubrey Webb	\$ 6,024.00	3
5/22/2020 9:55	Video Game Heaven Inc	Sifen Development	\$ 9,039.58	12
5/22/2020 16:27	Virginia Beach Arts Center Inc.	Percy Lee Jones Jr. Family Trust	\$ 10,000.00	11
5/22/2020 16:37	Virginia Surgical Hair Center	KAS, LLC	\$ 7,733.34	10
5/15/2020 17:05	We Care Community Services	Pembroke Realty Co.	\$ 2,500.00	0
5/23/2020 11:00	Wellbeing Enterprises Inc- Hands with Heart	The Breeden Company	\$ 3,000.00	10
5/22/2020 12:44	Wheel and Rim Repair Inc	KHJ, LLC	\$ 7,796.00	6
5/27/2020 12:55	YNot		\$ 10,000.00	9
5/16/2020 11:30	Yoakam & Etheridge PLC	King & Associates	\$ 2,570.94	11
5/22/2020 11:55	Zeros Atlantic LTD		\$ 10,000.00	11
5/27/2020 16:43	THE NAIL PLACE	CENTERCORP MANGEMENT SERVICES LLLP	\$ 8,789.00	10
5/27/2020 16:45	OUI NAIL STUDIO LLC	COLUMBUS SQUARE ASSOCIATION	\$ 10,000.00	12
5/27/2020 16:55	Holder Inc T/A The Melting Pot		\$ 10,000.00	11