

CITY OF VIRGINIA BEACH DEVELOPMENT AUTHORITY
September 21, 2021 MINUTES

The City of Virginia Beach Development Authority (“Authority”) held their regular meeting on Tuesday, September 21, 2021, at 8:30 a.m. in the Economic Development Town Center Boardroom at 4525 Main Street, Suite 700, Virginia Beach, VA, pursuant to notice given by the Chair.

Full video of item presentations and discussions can be viewed on our website at the following link – <https://www.yesvirginiabeach.com/vbda>

MEMBERS PRESENT: Lisa M. Murphy, Chair
Joseph Strange, Vice-Chair
William Brunke, Treasurer
David Bernd, Secretary
W. Taylor Franklin, Assistant Secretary
William Brown, Commissioner
Mike Standing, Commissioner
Guenter Weissenseel, Commissioner
Dorothy Wood, Commissioner

ADVISORS PRESENT: Taylor Adams, Deputy City Manager/Director of Economic Development
Ron Williams, Deputy City Manager
Alexander Stiles, Senior City Attorney
Kaitlen Alcock, Planning Department
Charles Bauman, Senior Business Development Manager
Devin Cowhey, Business Development Manager
Antionette Fowlkes, Planning Department
Vicki Kelley, VBDA Clerk
Paige McGraw, Business Development Manager
Ihsane Mouak, Project Development Manager
Lyndon Remias, City Auditor
Brian Solis, Special Projects Manager, City Manager’s Office
Svetla Tomanova, Marketing Assistant
Kathy Warren, SGA Manager
Ray White, Business Development Coordinator

REPORTED BY: Taylor V. Adams

RECORDED BY: Vicki Kelley

Chair, Lisa Murphy, began the meeting at 8:30 a.m.

OPEN FLOOR

No Public Speakers

ANNUAL MEETING

1. Chair Murphy asked Commissioner Weissenseel for nominations for Officers for the coming year.
 - a. Commissioner Weissenseel made the following nominations, which nominations were considered by the Board:
 - Lisa Murphy – Chair
 - Joseph Strange – Vice Chair
 - William Brunke – Treasurer
 - David Bernd – Secretary
 - Taylor Franklin – Assistant Secretary
 - Taylor Adams – 2nd Assistant Secretary

MOTION: Dot Wood
SECOND: Guenter Weissenseel
APPROVED: 8-0-0

REGULAR MEETING

MEETING MINUTES

1. Approval of Meeting Minutes, August 17, 2021.

MOTION: William Brunke
SECOND: Joseph Strange
APPROVED: 8-0-0

FINANCIALS

2. Brian Solis gave the financial overview for August 2021.
 - See video of meeting
 - See presentation attached

Operating Account Summary: August 2021

Account Activity – August 1-August 31, 2021

Significant Cash Receipts

✓ \$19,599.90	VB National Golf Rent, Capital improvement
✓ \$18,763.42	VB National Golf Rent, Capital improvement
✓ \$500,000.00	Vanguard Landing
✓ \$19,081.50	Norfolk EDA Bond Admin Fee

Total Received \$540,344.82

Significant Cash Disbursements

✓ \$2,950.00	Commissioner stipends
✓ \$5,336.69	Utilities
✓ \$26,780.00	Globalinx Data Center
✓ \$101,534.82	City Treasurer Golf – Rent (VBDA annual transfer of rent revenue to City)
✓ 3,803.11	Architectural/Engineering Consulting Fees

Total Expended \$140,418.39

Commissioner Bernd joined the meeting, bringing the number of Commissioners in attendance to nine.

BRIEFING

3. Deputy City Manager, Ron Williams gave a presentation on the City's Flood Protection Program and explained the referendum would be on the ballot in the November election.
 - See video of meeting
 - See presentation attached
4. Taylor Adams gave a presentation on the Economic Development and Real Estate Development Strategy update.
 - See video of meeting
 - See presentation attached

BIO

5. Devin Cowhey gave a presentation on the updates for the Bio Accelerator.
 - See video of meeting
 - See presentation attached

BUSINESS PARKS

6. Approval of a Resolution authorizing the sale of approximately [11] acres of Authority property at Corporate Landing to Hampton Roads Transit.

MOTION: David Bernd
SECOND: Dot Wood
APPROVED: 9-0-0

7. Approval of a sign variance at Oceana West industrial Park, 635 Lynnhaven Parkway.
 - See video of meeting
 - See presentation attached

MOTION: Joseph Strange
SECOND: Guenter Weissenseel
APPROVED: 9-0-0

8. Approval of a Resolution authorizing the sale of approximately [3.1] acres of Authority property at Corporate Landing to Beach Fellowship Church.
 - See video of meeting
 - See presentation attached

MOTION: William Brunke
SECOND: Joseph Strange
APPROVED: 9-0-0

INTERNATIONAL INCUBATOR

9. Approval of a Resolution authorizing the sublease of a portion of the Authority's space in 4525 Main Street, Suite 700 to Chorus Intelligence.
 - See video of meeting
 - See presentation attached

MOTION: David Bernd
SECOND: Guenter Weissenseel
APPROVED: 9-0-0

10. Approval of a Resolution authorizing an EDIP Part A award in the amount of \$20,000 to Eastern Data of Virginia, Inc.
 - See video of meeting
 - See presentation attached

MOTION: Dot Wood
SECOND: Guenter Weissenseel
APPROVED: 9-0-0

ADMINISTRATIVE INFORMATION

11. VBDA Priorities:
 - Discussion of a Holiday Celebration in December.
 - The Board agreed to have the celebration, but asked Taylor to do some research on a venue with enough open space to accommodate considering the Covid situation.
12. VBDA Members:
 - Dot Wood shared that Virginia Beach received an award at the Travel Award Ceremony in DC.
 - Lisa Murphy congratulated Laura Hayes and her husband on their new baby.

- Lisa also congratulated Taylor and the team on their work for the Offshore Wind Pre-Conference weekend.

13. No Director's Report

RECESS TO CLOSED SESSION

The VBDA moved to recess into a closed session pursuant to the exemptions from open meetings allowed by Section 2.2-3711(A) of the Code of Virginia (1950), as amended, for the following purposes:

PUBLICLY HELD PROPERTY: Discussion or consideration of the acquisition of real property for a public purpose, or of the disposition of publicly held real property, where discussion in an open meeting would adversely affect the bargaining position or negotiating strategy of the public body, pursuant to Va. Code § 2.2-3711(A)(3). (Corporate Landing)

PROSPECTIVE BUSINESS OR INDUSTRY: Discussion concerning a prospective business or industry or the expansion of an existing business or industry where no previous announcement has been made of the business' or industry's interest in locating or expanding its facilities in the community, pursuant to Va. Code § 2.2-3711(A)(5). (Rose Hall)

CONTRACTS: Discussion of the award of a public contract involving the expenditure of public funds, including interviews of bidders or offerors, and discussion of the terms or scope of such contract, where discussion in an open session would adversely affect the bargaining position or negotiating strategy of the public body, pursuant to Va. Code § 2.2-3711(A)(30). (Town Center) (Beach District)


MOTION: William Brunke
SECOND: Taylor Franklin
APPROVED: 9-0-0

RECONVENED INTO OPEN SESSION

CERTIFIED CLOSED SESSION

MOTION: William Brunke
SECOND: Joseph Strange
APPROVED: 9-0-0

Chair Murphy adjourned the meeting at 9:52am.



Lisa Murphy, Chair