



Olongapo City and Virginia Beach: Strengthening Bonds as Sister Cities



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Olongapo City

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Sister cities are a testament to the power of international friendship and collaboration. Among the many remarkable partnerships that exist worldwide, one that stands out is the enduring relationship between Olongapo City in the Philippines and Virginia Beach in the United States.

Cultural, Educational and Economic Collaboration

One of the most captivating aspects of this sister city relationship is the vibrant cultural exchange that takes place regularly. Residents of Olongapo City and Virginia Beach have had the opportunity to experience each other's customs, traditions, and cuisine firsthand. These exchanges foster a deep appreciation for diversity and international understanding.



The educational component of this sisterhood is another compelling aspect. Olongapo City and Virginia Beach have been engaged in student exchanges and collaborations between educational institutions. These initiatives offer students the chance to broaden their horizon and gain a global perspective.

Economically, the partnership has brought opportunities for trade and investment. Olongapo City and Virginia Beach have explored ways to strengthen their economic ties, benefitting local businesses and entrepreneurs.

A Bright Future Ahead

As Olongapo City and Virginia Beach continue their journey as sister cities, the possibilities for growth and cooperation are endless. The exchange of ideas, knowledge and goodwill between these two communities serves as a shining example of the positive impact that international partnerships can have.

The Public Employment Service Office (PESO) has been amiably extended to the Department of Economic Development, City of Virginia Beach by Olongapo City's Mayor Rolan Paulino Jr. Therefore, with the intent of recruiting employees for Virginia Beach businesses, Olongapo City and Virginia Beach will formalize an agreement to use the PESO office for recruitments in the upcoming months.





Top Filipino American History Makers and Shakers In Virginia Beach



ALVIE AQUINO CULANDING

Chief Deputy

Virginia Beach
Sheriff's Office



RADLYN MENDOZA

Immigration and
Naturalization Attorney

U.S Citizenship and
Immigration Services
Liaison for Virginia
Beach



LYNDON REMIAS

City Auditor for Virginia
Beach
(CPA, CIA, CGAP,
CRMA)



ALVIN LAPITAN

Owner and Founder of
The Iron Asylum Gym

Sr. Mortgage Loan
Officer at CMS
Mortgage Solutions
Inc



ALBERT ALVARADO

Army Veteran

President of Alvarado
Inc.



DR. JAYNE DABU

Founder and CEO of
Lotus Acupuncture

Treasurer of the
Council of United
Filipino Organizations
of Tidewater



KEN GARCIA OLAES

Owner of Angie's
Bakery

Artist



COLEEN SANTA ANA

President/CEO of Alere
Care Solutions

Founder of Luminary
Lens



CHONA O'GALVIN

Co-Chair of the City of
Virginia Beach
Inclusion and Diversity
Council



Driving Positive Change: A Portrait of our Energetic Community Leader



Deeply connected to his Filipino and Italian roots, and holding citizenship in the United States, Italy, and the Philippines, Angelo is passionately engaged with the Filipino community. He chairs the Intergenerational Development for Filipino American Community Action Group (FIL-AM CAG), founded the Filipino American Chamber of Commerce of VA, serves as the Virginia State President, and is the National Director of the Civic Leadership Forum for NaFFAA and East Coast Director FIL-AM Creative.

Angelo Reyes, a dynamic Filipino-Italian American, embarked on his professional journey as a creative designer in advertising. His zeal led him to diversify into the television industry where he co-produced and hosted the motorsports show, *Street Vision Garage*.

Angelo refined his acting prowess at New York's LS Acting Studio under the guidance of Lynette Sheldon, subsequently relocating to Los Angeles to pursue his acting dreams. His versatility is evident in his roles in the Netflix film *Hillbilly Elegy*, the drama-thriller *Killing Kennedy* and *The Bill Collector*. He has also made guest appearances on STARZTV show *Black Mafia Family* and *Gotham Knights*, among others.

Evolving his career further, Angelo delved into producing his first short film, *Heartless*, in 2015.

His directorial venture *Groomed* (2018), where he also served as the writer, producer, and actor, provided a poignant portrayal of human trafficking and earned him the Rising Star Award at the Westfield International Film Festival.

His most recent endeavor, *21st & Colonial*, a heartfelt narrative drawn from real-life stories, sees him as a co-writer, director, and actor. It garnered a REMI Award at the 54th Worldfest International Film Festival and several other accolades.

Angelo is committed to creating films that explore cultural intricacies, advocating for tolerance, diversity, and inclusion. His aspiration is to forge impactful cinema that promotes understanding and mutual respect across diverse cultures globally.

OCTOBER TRAINING SCHEDULE



COME THRIVE AT THE HIVE BUSINESS CENTER

How to Use ChatGPT for Your Business Series-Part 1 (Lunch and Learn)

Artisan-Preneur Consulting
October 2nd
11:00AM-1:00PM

Credit and Money Management Program

Operation HOPE/Fulton Bank
October 2nd
6:00PM-8:00PM

Introduction to Selling to Virginia- e-VA (Virtual)

SBSD
October 4th
10:00 AM-11:30 AM

Steps to Mastering your Business w/ Tony DiSilvestro

SBSD
October 5th
10:00am-12:00pm

Workspace Bullying Awareness Symposium

HR Relations
October 6th
12:00PM-3:00PM

Empowering Entrepreneurs: Comprehensive Guide to Launch and Manage Your Business

SCORE
October 7th
10:00AM-12:00PM

Data Axle Reference Solutions

VBPL
October 9th
10:00AM-11:00OAM

OCTOBER TRAINING SCHEDULE



COME THRIVE AT THE HIVE BUSINESS CENTER

How to Use ChatGPT for Your Business Series-Part 2 (Lunch and Learn)

Artisan-Preneur Consulting
October 9th
11:00AM-1:00PM

One on One Counseling Sessions w/ Virginia Department of Small Business & Supplier Diversity

SBSD

October 10th & October 31st
9:00AM-5:00PM

Introduction to Government Contracting

SCORE

October 14th
10:00AM-12:00PM

FAST: Fundamentals in Accelerated Startup Training-Part I

SBDC

October 16th
10:00AM-1:00PM

SWaM Certification Information Session

SBSD

October 17th
10:00AM-1:00PM

Construction Inclusion Week Event

Associated Builders & Contractors
October 18th
4:00PM-6:00PM

OCTOBER TRAINING SCHEDULE



COME THRIVE AT THE HIVE BUSINESS CENTER

Why Long Term Care Matters

World Financial Group

October 18th

6:00PM-8:00PM

Serving Families with Proper Protection Through Financial Literacy

Jessica Williams

October 19th

6:30PM-7:30PM

Elevation Business Symposium

NAACP

October 20th

9:00AM-1:00PM

Small Business Networking

VCU

October 21st

9:00AM-12:00PM

FAST: Fundamentals in Accelerated Startup Training- Part II

SBDC

October 23rd

11:00PM-1:00PM

Small Business Development Workshop

Operation HOPE/Fulton Bank

October 23rd

6:00PM-8:00PM

Grow Through Federal Government Procurement

PTAC

October 24th

12:30PM-2:00PM

FAST: Fundamentals in Accelerated Startup Training- Part III

SBDC

October 30th

11:00AM-1:00PM



SMALL BUSINESS GRANTS & LOANS

VIRGINIA MINORITY BUSINESS

DEVELOPMENT AGENCY

THE NON-PROFIT, SBA BACKED CENTER OFFERS A NUMBER OF FREE SERVICES TO WOMEN AND MINORITIES. GET FREE COACHING SERVICES, ACCESS TO CAPITAL (LOANS OR FREE GOVERNMENT GRANTS), CERTIFICATION ASSISTANCE AND MORE. THEY HELP PEOPLE CREATE A BUSINESS PLAN, MANAGE CASH, GET FINANCING AND SUPPORT THE MWBE COMMUNITY IN ANY WAY POSSIBLE.

THE AMBER GRANT

THIS GRANT IS FOR WOMEN ONLY, AND THERE IS AN AWARD EVERY MONTH. THIS GRANT WAS FOUNDED AFTER THE UNTIMELY DEATH OF A YOUNG WOMAN NAMED AMBER. SHE PASSED BEFORE SHE COULD REALIZE HER DREAMS OF STARTING A BUSINESS.

SBA MICROLOANS

THESE GOVERNMENT-BACKED LOANS OF UP TO \$50,000 CAN BE A GOOD CHOICE FOR NEW OR VERY SMALL BUSINESSES. THEY'RE TYPICALLY ISSUED BY NONPROFIT COMMUNITY FINANCIAL INSTITUTIONS, MANY OF WHICH OFFER ADDITIONAL TRAINING AND RESOURCES.

SAMHSA: THE SUBSTANCE ABUSE AND MENTAL HEALTH SERVICES ADMINISTRATION

IS A BRANCH OF THE U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES. THEY REGULARLY AWARD GRANTS TO INDIVIDUALS, COMMUNITIES, ORGANIZATIONS AND BUSINESSES WORKING TO IMPROVE MENTAL HEALTH.

ETSY EMERGENCY RELIEF FUND

IF YOU'RE AN ETSY BUSINESS OWNER, YOU MAY BE QUALIFIED TO APPLY FOR RELIEF FUNDING COURTESY OF A PARTNERSHIP WITH CERF+, A NONPROFIT ORGANIZATION DEDICATED TO HELPING ARTISTS PREPARE FOR AND RECOVER FROM EMERGENCIES AND DISASTERS. TO APPLY, YOU MUST HAVE BEEN A REGISTERED ETSY BUSINESS FOR AT LEAST ONE YEAR AND HAVE BEEN AFFECTED BY A NATURAL DISASTER. THIS GRANT OPPORTUNITY IS ROLLING.

ECONOMIC EQUITY FUND

A \$10 MILLION LOAN FUND THAT PROVIDES LOW-COST FINANCING FOR SMALL, BIPOC- AND/OR WOMEN-OWNED BUSINESSES THAT WERE DISPROPORTIONATELY AFFECTED BY THE ECONOMIC IMPACT OF THE PANDEMIC. AVAILABLE BETWEEN NOW AND DECEMBER 2024.

AMAZON BLACK BUSINESS

ACCELERATOR

GROW YOUR BUSINESS WITH DEDICATED RESOURCES, FINANCIAL ASSISTANCE, BUSINESS EDUCATION & COACHING, MARKETING & ADVERTISING SUPPORT.

37 ANGELS

37 ANGELS IS AN ORGANIZATION MADE UP OF FEMALE ANGEL INVESTORS THAT INVEST IN WOMEN-OWNED SMALL BUSINESSES. THE ORGANIZATION RECOGNIZES THE DISADVANTAGES THAT FEMALE ENTREPRENEURS FACE IN THE LOAN MARKET AND SEEKS TO CLOSE THAT GAP. TO HELP WOMEN KEEP THEIR COMPANIES AFLOAT, 37 ANGELS OFFERS GRANTS AS LARGE AS \$150,000.

WISH LOCAL EMPOWERMENT GRANT

BLACK BUSINESS OWNERS CAN APPLY FOR \$500 - \$2,000 GRANTS THROUGH THE WISH LOCAL EMPOWERMENT GRANT PROGRAM. TO BE ELIGIBLE, YOU MUST BE AT LEAST 18 YEARS OLD, HAVE 20 OR FEWER EMPLOYEES AND MUST OWN A BRICK-AND-MORTAR LOCATION IN THE UNITED STATES.



SMALL BUSINESS GRANTS & LOANS

Friendly Reminder:

The HIVE can
assist with
the following:

- BUSINESS PLANS
- FINANCIAL STATEMENTS
- CREDIT REPAIR MANAGEMENT
- SMALL BUSINESS LOAN APPLICATIONS
- MARKET RESEARCH

NATIONAL ASSOCIATION FOR THE SELF-EMPLOYED GROWTH GRANTS

THIS NONPROFIT TRADE ASSOCIATION PROVIDES EDUCATIONAL RESOURCES AND GRANTS FOR SMALL BUSINESSES AND ENTREPRENEURS. TO APPLY FOR A GRANT OF UP TO \$4,000, YOU'LL NEED TO BECOME AN ACTIVE MEMBER OF THE ASSOCIATION, PROVIDE A DETAILED EXPLANATION OF HOW YOU'LL USE THE FUNDS, SHOW HOW THE GRANT WILL SUPPORT YOUR BUSINESS GROWTH AND PROVIDE SUPPORTING DOCUMENTATION.

ACCION OPPORTUNITY FUND
ACCION OPPORTUNITY FUND IS A FINANCIAL SUPPORT SYSTEM FOR SMALL BUSINESSES THAT ADVANCES RACIAL, GENDER, AND ECONOMIC JUSTICE FOR ALL. TAKE A LOOK AT THE SMALL BUSINESS PROGRESS LOAN.

SMALL BUSINESS INNOVATION RESEARCH PROGRAM

THE SMALL BUSINESS INNOVATION RESEARCH (SBIR) PROGRAM STRENGTHENS OPPORTUNITIES FOR INNOVATIVE SMALL BUSINESSES USING FEDERALLY FUNDED RESEARCH. THE PROGRAM STIMULATES TECHNOLOGICAL INNOVATION, USES SMALL BUSINESSES TO MEET FEDERAL RESEARCH NEEDS, AND ENABLES PARTICIPATION BY SOCIALLY AND ECONOMICALLY DISADVANTAGED BUSINESSES.

SMALL BUSINESS INNOVATION RESEARCH AND SMALL BUSINESS TECHNOLOGY TRANSFER PROGRAMS

THESE TWO SMALL-BUSINESS PROGRAMS PROVIDE CONTRACTS AND GRANTS FOR EARLY-STAGE SMALL BUSINESSES THAT ARE LOOKING TO COMMERCIALIZE INNOVATIVE RESEARCH AND DEVELOPMENT.

ANTLER GLOBAL START UP PROGRAM

ANTLER IS A GLOBAL EARLY-STAGE VC THAT RUNS MULTIPLE PROGRAMS FOR BUSINESS STARTUPS AROUND THE WORLD. WE GIVE YOU AN EDGE FROM THE VERY BEGINNING. BUILD AND SCALE YOUR COMPANY FASTER WITH OUR GLOBAL COMMUNITY OF CO-FOUNDERS AND ACCESS TO TALENT, EXPERT ADVISORS, EXPANSION SUPPORT, AND CAPITAL AROUND THE WORLD.

ONE-STOP-SHOP

In-House Resource Partners

(By Appointment Only)

LEADERSHIP COACH
ON CALL
ENJOYING LIFE LEADERSHIP
Wednesdays
11:00 AM - 2:00 PM

VIRGINIA DEPARTMENT
SMALL BUSINESS SUPPLIER
& DIVERSITY (SBSD)
Monday - Friday
8:00 AM - 5:00 PM

FINANCIAL ADVISOR ON CALL
RAYMOND JAMES & ASSOC.
Wednesdays
11:00 AM - 2:00 PM

HAMPTON ROADS
WORKFORCE COUNCIL
Monday - Friday
8:00 AM - 5:00 PM

SMALL BUSINESS
COUNSELING ON CALL
SCORE
Tuesday - Thursdays
10:00 AM - 1:00 PM

CPA ON CALL
PIXEL FINANCIAL GROUP
Wednesdays
11:00 AM - 2:00 PM

MARKETING COACH
ON CALL
B.E. SUITE
Wednesdays
11:00 AM - 2:00 PM

VIRGINIA PROCUREMENT
TECHNICAL ASSISTANCE
CENTER (PTAC)
Wednesdays
9:00 AM - 4:00 PM

1 MILLION CUPS
3rd Wednesdays
9:00 AM

CONSTRUCTION INCLUSION WEEK: LEADERSHIP COMMITMENT & ACCOUNTABILITY ADVANCING SUPPLIER DIVERSITY

VENDING AND
CONTRACTING
OPPORTUNITIES



VB SWaM Office
Vendor Information &
Opportunities

Virginia Beach City
Public Schools
Business
Opportunities

Virginia
Contracting
Opportunities

Federal Government
Contracting
Opportunities

Get to Know
the Basics of
Advancing
Diversity
in the
Construction
Industry

Construction Inclusion Week Event

Learn how you may already be advancing diversity & inclusion strategies and how you can start to create a more diverse and inclusive culture in all aspects of the Construction industry.

Wednesday
October 18, 2023
4:00 - 6:00

THE
HIVE
140 Independence Blvd.
Virginia Beach, VA 23462

Happy Hour Drinks
No Cost
Heavy Hors d'oeuvres



Bryan Jones
President, Construction
Partner

HOURIGAN

Guest Speaker

Join us for a Q&A with Bryan Jones, Construction President and Partner of Hourigan. Hear how Hourigan began their efforts to implement their Diversity & Inclusion Program and how you can learn from their roadmap.

About Construction Inclusion Week
Construction Inclusion Week (October 16-20, 2023) is a weeklong industry-wide awareness effort to provide educational insights and foster a more inclusive construction industry.

Virginia Department of Small Business and Supplier Diversity

Learn why Supplier Diversity is critical to the growth and success of the Construction industry. Representatives from Virginia's SBSD will join us for networking and Q&A.



Event Sponsor:



Details:

Drinks
Heavy Hors d'oeuvres
Networking

Registration:

No Cost
Registration Required
Register at ABCVA.org

Available Office Workspace



For additional business resources, visit us at: yesvirginiabeach.com/thehive or contact us at:



(757) 385-2470



thehive@vbgov.com



THE
HIVE
Where Businesses Thrive

THRIVE @ THE HIVE

WHAT

The HIVE is offering a workspace at no cost to existing Virginia Beach startups, home-based businesses and military spouse entrepreneurs to help them grow and succeed.

WHO

The space is available to:

- Virginia Beach startups and/or
- Home-based businesses with current business licenses
- Hampton Roads military spouse entrepreneurs

WHEN

The workspace is available for two months (two business days a week).

Members of **Thrive @ The HIVE** have access to:



**PRIVATE
CONFERENCE ROOMS**



**SECURE
HIGH-SPEED WI-FI**



**FREE EVENTS &
BUSINESS FORUMS**



**UNLIMITED FREE
PARKING**



**BUSINESS
COUNSELOR**



**ACCESS TO COMPUTER
TECHNOLOGY**

At The HIVE, You Also Get Access To Our
Network of Applicable Organizations



www.yesvirginiabeach.com/thehive

WHERE

The HIVE is located in the Town Center of Virginia Beach at 140 Independence Blvd., Suite 100.

HOW

To learn more and apply, visit this [page](#). If you are interested in the program but you are not eligible, please check if you qualify for other resources here.