

NEWSLETTER

BLACK HISTORY MONTH

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VB Small Business Survey



yesviriniaworks!

The HIVE proudly celebrates this Black History Month and is committed to fostering an innovative and entrepreneurial ecosystem that is inclusive and supportive of minority-owned businesses. The HIVE recognizes the significant contributions of African American entrepreneurs in our community and stands as a beacon of empowerment for socially and economically disadvantaged groups.

With a dedicated focus on serving small businesses, particularly those in minority communities, the HIVE has been instrumental in partnering with key organizations such as the Virginia Beach Minority Business Council, Virginia Beach Small, Women and Minority-Owned Business Office, Virginia Department of Small Business & Supplier Diversity, Carolinas-Virginia Minority Supplier Diversity Council, and others. Through these strategic collaborations, the HIVE has actively supported minority-owned businesses in Virginia Beach, contributing to the growth and diversity of the local business landscape.

During Black History Month, The HIVE organizes special events, workshops, and networking opportunities to highlight the achievements of African American entrepreneurs and provide valuable resources for the continued success of minority-owned businesses. The HIVE goes beyond acknowledging history; it actively contributes to shaping a future where entrepreneurship knows no boundaries.

In collaboration with organizations like Operation Hope's 1 Million Black Businesses, Black Brand, and Promise Land Capital, the HIVE continues to play a pivotal role in driving economic empowerment and creating a platform for success within the African American business community. This Black History Month, The HIVE renews its dedication to breaking barriers and ensuring that Virginia Beach's entrepreneurial landscape thrives with diversity, innovation, and equity.

FEBRUARY TRAINING SCHEDULE

COME THRIVE AT THE HIVE BUSINESS CENTER

30-Day AI Challenge: Interactive Workshops- Part I

Artisan-Preneur
February 5th
11:00AM-1:00PM

Time Management Workshop

Operation HOPE/Fulton Bank
February 5th
6:00PM-8:00PM

The Business of Art

BDC at ODU
February 6th
9:30AM-11:30AM

Preparing an Effective Capability Statement

Virginia APEX Accelerator
February 8th
10:00AM-11:30AM

30-Day AI Challenge: Interactive Workshops- Part II

Artisan-Preneur
February 12th
11:00AM-1:00PM

Credit & Money Management Workshop

Operation HOPE/Fulton Bank February
12th
6:00PM-8:00PM

Alternative Financing for Business

Trust Financing Solutions
February 13th
11:00AM-12:00AM

SWaM Information Session

SBSD
February 15th
10:00AM-12:00PM

Conventional vs. SBA Lending and Personal Credit

VBOC & Fulton Bank
February 20th
10:00AM-12:00AM

FEBRUARY TRAINING SCHEDULE

COME THRIVE AT THE HIVE BUSINESS CENTER

A.I. Ethics and Responsible Use in Business

Artisan-Preneur
February 21st
5:00PM-7:00PM

Insuring Your Business

New York Life
February 22nd
11:00AM-12:00PM

VCU Alumni HR Small Business Event

VCU
February 24th
10:00AM-12:00PM

Business Model Canvas

SCORE
February 24th
10:00AM-12:30PM

30-Day AI Challenge: Interactive Workshops- Part III

Artisan-Preneur
February 26th
11:00AM-1:00PM

Small Business Workshop

Operation HOPE/Fulton Bank
February 26th
6:00PM-8:00PM

Childcare Funding and Resources

SBSD
February 27th
9:00AM-12:00PM

Managing Risk for your Small Business

VBOC
February 28th
10:00AM-12:00PM

Creating AI-Powered Content: A Workshop for Digital Creators

Artisan-Preneur
February 28th
5:00PM-7:00PM

A Deep Dive Into Retirement Planning

Live More
February 29th
6:00PM-7:00PM



SMALL BUSINESS GRANTS & LOANS

VIRGINIA MINORITY BUSINESS DEVELOPMENT AGENCY

FUNDED BY THE U.S. DEPT OF COMMERCE, MINORITY BUSINESS DEVELOPMENT AGENCY, THEY HELP MINORITY BUSINESS ENTERPRISES GAIN GREATER ACCESS TO CONTRACTS/MARKETS/CAPITAL IN THE FEDERAL/STATE/LOCAL/COMMERCIAL SPACE. THEY DELIVER STRATEGIC BUSINESS CONSULTING, TECHNICAL ASSISTANCE PROGRAMS & WORK TO UNDERSTAND YOUR CAPABILITIES TO DEVELOP NEAR & LONG-TERM STRATEGIC GROWTH.

THE AMBER GRANT

THIS GRANT IS FOR WOMEN ONLY, AND THERE IS AN AWARD EVERY MONTH. THIS GRANT WAS FOUNDED AFTER THE UNTIMELY DEATH OF A YOUNG WOMAN NAMED AMBER. SHE PASSED BEFORE SHE COULD REALIZE HER DREAMS OF STARTING A BUSINESS.

SBA MICROLOANS

THESE GOVERNMENT-BACKED LOANS OF UP TO \$50,000 CAN BE A GOOD CHOICE FOR NEW OR VERY SMALL BUSINESSES. THEY'RE TYPICALLY ISSUED BY NONPROFIT COMMUNITY FINANCIAL INSTITUTIONS, MANY OF WHICH OFFER ADDITIONAL TRAINING AND RESOURCES.

AMAZON BLACK BUSINESS ACCELERATOR

GROW YOUR BUSINESS WITH DEDICATED RESOURCES, FINANCIAL ASSISTANCE, BUSINESS EDUCATION & COACHING, MARKETING & ADVERTISING SUPPORT.

SAMHSA: THE SUBSTANCE ABUSE AND MENTAL HEALTH SERVICES ADMINISTRATION

IS A BRANCH OF THE U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES. THEY REGULARLY AWARD GRANTS TO INDIVIDUALS, COMMUNITIES, ORGANIZATIONS AND BUSINESSES WORKING TO IMPROVE MENTAL HEALTH.

ETSY EMERGENCY RELIEF FUND

IF YOU'RE AN ETSY BUSINESS OWNER, YOU MAY BE QUALIFIED TO APPLY FOR RELIEF FUNDING COURTESY OF A PARTNERSHIP WITH CERF+, A NONPROFIT ORGANIZATION DEDICATED TO HELPING ARTISTS PREPARE FOR AND RECOVER FROM EMERGENCIES AND DISASTERS. TO APPLY, YOU MUST HAVE BEEN A REGISTERED ETSY BUSINESS FOR AT LEAST ONE YEAR AND HAVE BEEN AFFECTED BY A NATURAL DISASTER. THIS GRANT OPPORTUNITY IS ROLLING.

37 ANGELS

37 ANGELS IS AN ORGANIZATION MADE UP OF FEMALE ANGEL INVESTORS THAT INVEST IN WOMEN-OWNED SMALL BUSINESSES. THE ORGANIZATION RECOGNIZES THE DISADVANTAGES THAT FEMALE ENTREPRENEURS FACE IN THE LOAN MARKET AND SEEKS TO CLOSE THAT GAP. TO HELP WOMEN KEEP THEIR COMPANIES AFLOAT, 37 ANGELS OFFERS GRANTS AS LARGE AS \$150,000.

WISH LOCAL EMPOWERMENT GRANT

BLACK BUSINESS OWNERS CAN APPLY FOR \$500 - \$2,000 GRANTS THROUGH THE WISH LOCAL EMPOWERMENT GRANT PROGRAM. TO BE ELIGIBLE, YOU MUST BE AT LEAST 18 YEARS OLD, HAVE 20 OR FEWER EMPLOYEES AND MUST OWN A BRICK-AND-MORTAR LOCATION IN THE UNITED STATES.

ANTLER GLOBAL START UP PROGRAM

ANTLER IS A GLOBAL EARLY-STAGE VC THAT RUNS MULTIPLE PROGRAMS FOR BUSINESS STARTUPS AROUND THE WORLD. WE GIVE YOU AN EDGE FROM THE VERY BEGINNING. BUILD AND SCALE YOUR COMPANY FASTER WITH OUR GLOBAL COMMUNITY OF CO-FOUNDERS AND ACCESS TO TALENT, EXPERT ADVISORS, EXPANSION SUPPORT, AND CAPITAL AROUND THE WORLD.



SMALL BUSINESS GRANTS & LOANS

Friendly Reminder:

The HIVE can assist with the following:

- BUSINESS PLANS
- FINANCIAL STATEMENTS
- CREDIT REPAIR MANAGEMENT
- SMALL BUSINESS LOAN APPLICATIONS
- MARKET RESEARCH
- CAPITAL FORMATION

NATIONAL ASSOCIATION FOR THE SELF-EMPLOYED GROWTH GRANTS

THIS NONPROFIT TRADE ASSOCIATION PROVIDES EDUCATIONAL RESOURCES AND GRANTS FOR SMALL BUSINESSES AND ENTREPRENEURS. TO APPLY FOR A GRANT OF UP TO \$4,000, YOU'LL NEED TO BECOME AN ACTIVE MEMBER OF THE ASSOCIATION, PROVIDE A DETAILED EXPLANATION OF HOW YOU'LL USE THE FUNDS, SHOW HOW THE GRANT WILL SUPPORT YOUR BUSINESS GROWTH AND PROVIDE SUPPORTING DOCUMENTATION.

ACCION OPPORTUNITY FUND

ACCION OPPORTUNITY FUND IS A FINANCIAL SUPPORT SYSTEM FOR SMALL BUSINESSES THAT ADVANCES RACIAL, GENDER, AND ECONOMIC JUSTICE FOR ALL. TAKE A LOOK AT THE SMALL BUSINESS PROGRESS LOAN.

DOORDASH DISASTER RELIEF FUND

BUSINESS RECOVERY GRANT FROM THIS PROGRAM OFFERS \$10,000 BUSINESS GRANTS TO BRICK-AND-MORTAR RESTAURANTS THAT HAVE BEEN IMPACTED BY A FEDERALLY OR STATE-DECLARED DISASTER, SUCH AS A WILDFIRE, HURRICANE OR EARTHQUAKE. CURRENT CYCLE IS OPEN UNTIL **MARCH 29TH, 2024**

SMALL BUSINESS INNOVATION RESEARCH PROGRAM

THE SMALL BUSINESS INNOVATION RESEARCH (SBIR) PROGRAM STRENGTHENS OPPORTUNITIES FOR INNOVATIVE SMALL BUSINESSES USING FEDERALLY FUNDED RESEARCH. THE PROGRAM STIMULATES TECHNOLOGICAL INNOVATION, USES SMALL BUSINESSES TO MEET FEDERAL RESEARCH NEEDS, AND ENABLES PARTICIPATION BY SOCIALLY AND ECONOMICALLY DISADVANTAGED BUSINESSES.

VERIZON SMALL BUSINESS GRANT

VERIZON'S DIGITAL READY PROGRAM GIVES BUSINESS OWNERS THE OPPORTUNITY TO ACCESS FREE COURSES AND EDUCATIONAL MATERIALS, AS WELL AS APPLY FOR GRANT FUNDING. TO BE ELIGIBLE FOR A \$10,000 SMALL-BUSINESS GRANT, ENTREPRENEURS MUST REGISTER THROUGH THE VERIZON WEBSITE AND COMPLETE AT LEAST TWO OF THE FOLLOWING: COURSES, LIVE COACHING OR COMMUNITY EVENTS. THE LATEST ROUND OF FUNDING IS OPEN FROM OCTOBER 12 - DECEMBER 20, 2023.

VIRGINIA SBDC FUNDING RESOURCES

THE SBDC OFFERS INFORMATION AND RESOURCES ON FEDERAL, STATE AND LOCAL LOAN PROGRAMS, TAX INCENTIVES, AND OTHER FINANCIAL RESOURCES AVAILABLE TO BOTH ESTABLISHED SMALL BUSINESSES AND STARTUPS.

ONE-STOP-SHOP

In-House Resource Partners

(By Appointment Only)

Leadership Coach on Call (Enjoying Life Leadership)

Monday - Friday
8:00 AM - 5:00 PM

Small Business Counseling On Call (SCORE)

Tuesday - Thursdays
10:00 AM - 1:00 PM

Vision to Victory with Promise Land Capital

Tuesdays & Thursdays
10:00AM-4:00PM

Transformational Leadership Coaching (Sharonda Mitchell Coaching)

Tuesdays
10:00 AM - 6:00 PM

Marketing On Call (Artisan-Preneur Consulting)

Thursdays
11:00 AM - 1:00 PM

Meet the Banker with Fulton Bank

February 2nd February 9th
1:00 PM - 3:00 PM 1:00 PM - 3:00 PM

Financial Advisor on Call (Raymond James & Assoc.)

Wednesdays
11:00 AM - 2:00 PM

Hampton Roads Workforce Council

Monday - Friday
8:00 AM - 5:00 PM

CPA On Call (Pixel Financial Group)

Every Other Wednesdays
11:00 AM - 2:00 PM

Virginia Procurement Technical Assistance Center (Virginia APEX Accelerator)

Wednesdays
9:00 AM - 4:00 PM

One-on-One Business Counseling (SBSD)

February 14th February 21st
9:00 AM - 5:00 PM 9:00 AM - 5:00 PM

Lawyer on Call (Archangel Law Group)

February 29th
9:00 AM - 12:00 PM

UPCOMING *Opportunities*

VENDING AND CONTRACTING OPPORTUNITIES



VB Open Solicitations
(Construction of Winston
Salem Avenue
Improvements)

VB SWaM Office
Vendor Information &
Opportunities

Virginia Beach City
Public Schools
Business Opportunities

Virginia
Contracting
Opportunities

Federal Government
Contracting
Opportunities



Hosted by The
Virginia Beach SWaM Office



ABOUT THE PROGRAM

AGH Advisory Services & the Virginia Beach SWaM Office are partnering up to bring you The Economic Uplift Capital Accelerator Program (VB Uplift)- as it serves as an intensive 8-week program to promote growth for businesses that serve emerging communities through enhanced access to capital, business networks, and supply chains to helping fuel more equitable economic growth and wealth building in the region.

**Accepting Applications
Feb. 12 - March 13**

What You Need To Know



Register & Submit Documents

Register interest in attending the program no later than March 13, 2024. This 8 week course begins March 27, 2024 through May 15, 2024.



Interview Process

Applications will be processed and applicants will be notified of next steps



ELIGIBILITY


- Businesses must have been In operation for at least 2 years. Businesses in operation for less than 2 years will be considered on a case by case basis.
- Businesses must be registered and in good standing to operate a business.
- Must have at least \$50,000 in annual gross revenue.



Available Office Workspace



For additional business resources, visit us at: yesvirginiabeach.com/thehive or contact us at:

 (757) 385-2470

 thehive@vbgov.com



THE
HIVE
Where Businesses Thrive

THRIVE @ THE HIVE

WHAT

The HIVE is offering a workspace at no cost to existing Virginia Beach startups, home-based businesses and military spouse entrepreneurs to help them grow and succeed.

WHO

The space is available to:

- Virginia Beach startups and/or
- Home-based businesses with current business licenses
- Hampton Roads military spouse entrepreneurs

WHEN

The workspace is available for two months (two business days a week).

Members of **Thrive @ The HIVE** have access to:



**PRIVATE
CONFERENCE
ROOMS**



**SECURE
HIGH-
SPEED WI-
FI**



**FREE EVENTS &
BUSINESS
FORUMS**



**UNLIMITED
FREE PARKING**



**BUSINESS
COUNSELOR**



**ACCESS TO
COMPUTER
TECHNOLOGY**

At The HIVE, You Also Get Access To Our Network of Applicable Organizations

 www.yesvirginiabeach.com/thehive

WHERE

The HIVE is located in the Town Center of Virginia Beach at 140 Independence Blvd., Suite 100.

HOW

To learn more and apply, visit this [page](#). If you are interested in the program but you are not eligible, please check if you qualify for other resources here.